

Consultant

Avalion Advantage:

So what advantage is there for me to leave my current situation and join the Avalion team? That is a great question and one I asked myself before I joined Avalion. The best way to answer this question is by you answering the following questions.

1. Do you enjoy the challenge of solving problems?
2. Do you enjoy the process of taking a client from frustration to hope to solutions?
3. Do you enjoy analyzing business processes and looking for solutions to increase efficiency?
4. Are you currently in a big firm and want to accelerate your career but feel frustrated with the big firm bureaucracy?
5. Would you like to travel less and build better work-life balance?
6. Do you have an entrepreneurial spirit and would like the opportunity to hone your skills, pick up new abilities and be allowed to take action with your ideas?

If your answers to these questions are yes, then you will feel right at home here at Avalion. We are here to accelerate your success as you pursue your consulting passion. In addition, possessing the abilities listed below will make you a highly value producer at Avalion.

Demonstrated Abilities:

Consulting Skills

Data Gathering / Analytical –

- Exhibits basic research skills
- Effective analysis skills which lead to results
- Can determine underlying meaning of analysis and develop insightful conclusions
- Effective interviewing skills
- Generate creative solutions

Writing –

- Able to logically structure and build day-to-day written documents with clear focus and content
- Clear, focused and compelling writing
- Effective contribution to client reports, presentations and other larger written communications
- Creativity in developing exhibits to support findings / conclusions or simplify complex topics

Presentation/Delivery –

- Effective presentation preparation support and contributions
- Effective support of client presentation delivery
- Effective, clear and compelling participation in client presentations

Leadership –

- Strong team player
- Effective in advice and support to team members through on the job coaching

Personal and Professional Attributes –

- Strong interpersonal relationship skills
- Strong initiative/drive
- High productivity and work capacity with little supervision
- Able to effectively receive constructive feedback

Client Service

Client Relationship and Management –

- Able to work well and effectively with client personnel
- Development of lasting business relationship with key client personnel through on-the-job performance
- Client perception as a task leaders

Project Initiation and Planning –

- Support scoping and estimating efforts
- Assist in setting up project logistics (e.g. workspace, equipment, supplies, etc.)

Project Execution and Control –

- On-time delivery of assigned tasks and deliverables
- Quality delivery of assigned task and deliverables
- Control and management of own priorities and own schedule
- Support of the following project execution disciplines:
 - o Change Control
 - o Issue Management
 - o Meeting/Event Mgmt
 - o Configuration Mgmt
 - o Status Reporting
 - o Risk Management
 - o Deliverable Mgmt
 - o Project Tracking

Technical Skills

Specialized Skills –

- Develop and maintain deep expertise in one or more focused areas of specialization through training, seminars and technology groups
- Identify and communicate business and technical trends within focus areas of specialization
- Achieve certification/recognition from technology, service line or industry vendors

Technical Knowledge –

- Continuous development of a broad understanding of technology by exploring new technologies, tools and methodologies
- Understand and articulate the various technologies available to solve business problems
- Demonstrates knowledge of multiple programming languages, environments and toolsets
- Demonstrates ability to implement a variety of technology solutions
- Ability to utilize project, company and external resources to obtain additional knowledge as necessary

Position Requirements:

- BA/BS degree in business, information technology, engineering or related field
- 3 to 5 years business process and/or IT experience
- Prior Big 4 or consulting experience a plus
- Excellent verbal and written communication skills
- Industry experiences in manufacturing intensive business, consumer intensive business, and /or healthcare are preferred
- Willingness to travel

Avalion Consulting is an equal opportunity organization. We recruit, employ, train, compensate, and promote without regard to race, religion, creed, color, national origin, age, gender, sexual orientation, marital status, disability, veteran status, or any other basis protected by applicable federal, state or local law.
